NALSC® 2018 SPONSORS **Platinum Sponsors:**



ALM, an integrated media company, is a leading provider of specialized business news and information, focused primarily on the legal and commercial real estate sectors. ALM serves its customers through the quality of our content, Discover. Connect. Compete. ongoing product innovation, dedication customer service and a commitment to providing

unique insight and analysis across these industries.

ALM's award-winning publications, events, and online properties anticipate and address the needs of our elite audience, delivering information and tools that allow our customers to succeed in today's rapidlychanging and demanding business environment.

In print, online and in person-ALM offers the highest quality information and resources to today's industry leaders. More information on ALM's businesses and services is available on the web at www.alm.com.

CONTACT: Adam Sklanka, Director of Inside Sales, Legal Media • PHONE: (212) 457-9540 EMAIL: ASklanka@alm.com

AWJOBS.COM

Lawjobs.com is a valued supporter of the National Association of Legal Search Consultants. Lawjobs.com sponsors many NALSC events and

offers a 10% advertising discount to our membership.

CONTACT: Adam Sklanka, Director of Inside Sales, Legal Media PHONE: (212) 457-9540

EMAIL: ASklanka@alm.com

Gold Sponsor:



"Kelley Drye & Warren LLP is an international law firm founded in 1836 with approximately 350 lawyers and other professionals practicing in New York, NY; Washington, DC; Los Angeles, CA; Chicago, IL; Stamford, CT; Parsippany, NJ; and Brussels, Belgium, additionally offering a full scope of legal service through our affiliate relationship with the Mumbai-based independent law firm, Fortitude Law Associates.

Kelley Drye helps clients reach their business goals by providing legal advice in more than 30 practice areas, delivered with efficiency, lean staffing, excellence in advocacy, early resolution of litigation and use of state-of-the-art technology.

For more than 170 years, Kelley Drye has provided legal counsel carefully connected to our client's strategies and has measured success by the real value we create. Although the practice of law has evolved with time, the value of outstanding client service – and Kelley Drye's commitment to providing it have remained unchanged."

CONTACT: Abby Halzel, Recruiting & Professional Personnel Manager EMAIL: ahalzel@kelleydrye.com • PHONE: (202) 342-8425 • WEBSITE: www.kelleydrye.com

NALSC® 2018 SPONSORS Silver Sponsor:



Leopard Solutions is the #1 legal data provider in the U.S. among legal recruiters, attorneys, law firms, corporations, and law schools. Leopard is designed to fulfill a wide variety of intelligence needs – from job search to recruitment to competitive intelligence for attorney, corporations, and law firms. Developed in direct response to the professional needs of our clients and emerging industry trends, our technology is continuously

updated to ensure relevancy and your competitive edge. Leopard's strategic data solutions are continuously aggregated and human-vetted to provide the most accurate, in-depth, and real-time insight into thousands of the top law firms and attorneys throughout the U.S. and globally.

The Leopard List is the most accurate, in-depth online attorney search database in the industry. Thoroughly researched and compiled by legal experts, the Leopard List makes it fast and easy for you and your team to get all the candidate information you need. Leopard Solutions recently acquired AttorneyPeople, bringing expansion to the product with the addition of over 4000 law firms around the country. We now provide the largest U.S. attorney database of its kind. Recruit internationally? We now have a database for you! We now track the international attorneys of the Top 200 firms. A UK database will be ready soon.

Leopard In-House is our first database of corporate counsel and debuted with 30,000 attorneys. It will continue to grow over time and should reach a goal of approximately 60,000 records within the first year. This data is hard to find and to keep updated, which makes this a very valuable tool!

The Leopard Job Search is a real-time global database of job openings posted by law firms and Fortune 500 firms. Data is power in legal recruiting. Get timely alerts to the most comprehensive, real-time open, closed, and modified job openings sent directly to you. The Leopard Job App provides INSTANT updates and bypasses the quirks of email delivery. Rest assured, you will instantly receive your job alerts the moment they are posted with our Job App! Available in Android and Apple App stores.

Leopard's Firmscape is an accurate, in-depth competitive intelligence, market research and law firm analytics program. Knowledge is power in the legal industry. Whether you're a legal recruiter, law firm, or corporation, having a clear understanding of the current law firm market affords you a competitive advantage. Accurate, in-depth competitive intelligence empowers you to develop and deliver the right strategies for recruiting and other business growth objectives. Firmscape is the fastest, easiest, and most cost-effective way for you and your teams to get high quality, real-time information on top US law firms that you simply cannot get by standard online search. The recent addition of firms in the US and the International database increases the power of Firmscape and the reporting it provides exponentially.

Specifically designed to serve the specialized needs of your business development, recruiting, sales and marketing, and attorney teams, Leopard Solutions makes it fast and easy for you to:

- Uncover hiring trends & growth in attorney numbers
- Uncover changes in practice areas and specialties
- Track mergers
- Know more about whom you're up against in court
- Find the right candidates who are the perfect fit for your firm
- Uncover attorney history that is generally not self-reported
- Easily run reports that save you time and money

Grow your market share and reputation by staying ahead of the curve. Visit our website for more information www.leopardsolutions.com, and see how we can make your workflow faster, your intel better, and your job pipeline full.

NALSC members receive a 10% discount on one-year subscriptions. See our site for discount rules.

CONTACT: Laura Leopard ● PHONE: (800) 718-8553 ● WEBSITE: <u>www.leopardsolutions.com</u> ● EMAIL: <u>sales@leopardsolutions.com</u> (continued on page 3)

NALSC® 2018 SPONSORS Bronze Sponsors:



Above the Law takes a behind-the-scenes look at the world of law. The site provides news and insights about the profession's most colorful personalities and powerful institutions, as well as original commentary on breaking legal developments. Above the Law is published by Breaking Media. CONTACT: Ashley Finan • EMAIL: afinan@breakingmedia.com.



The Cluen Corporation is a leading provider of software solutions to the legal recruitment industry. Their flagship product Encore, is a comprehensive software solution that removes inefficiency from the recruiting process. Combining effortless reporting, artificial intelligence and strength of intelligent design, Encore creates simple steps for impressive results and the technology enables a single site, multiple offices and remote users to simultaneously collaborate.

NALSC MEMBER PERKS

One month FREE for any new Encore for Legal OR EncoreOne customer OR 20% off any data conversion

CONTACT: For more information visit www.cluen.com, or call Kandace Miller or Heidi Braun

PHONE: (212) 255-6659, extension 2
 ► EMAIL: <u>KandaceM@cluen.com</u>; <u>HeidiB@cluen.com</u>



- "FUND & PROCESS MULTI-STATE PAYROLL"
- DEDICATED ONBOARDING COORDINATORS TO ASSIST CONTRACTORS THROUGH AN EASY ONLINE PROCESS
- OFFER & ADMINISTER A COMPLETE PACKAGE OF EMPLOYEE BENEFITS:
 MEDICAL / PRESCRIPTION DRUGS / DENTAL / VISION / FLEXIBLE SPENDING / 401 (K)
- PROVIDE COMPREHENSIVE WORKERS' COMPENSATION
 & GENERAL LIABILITY INSURANCE
- MANAGE WORKERS' COMPENSATION & UNEMPLOYMENT CLAIMS"

CONTACT: Phone: 713-297-5808 • Cell: Judy Collins (713-858-2677) • Email: judy@evgcr.com •

Website: www.evgcr.com

NALSC® 2018 SPONSORS Bronze Sponsors (continued):



Firm Prospects is a comprehensive database of law firm jobs, candidate profiles, and law firm/market analytics. Firm Prospects provides easily searchable and accurately categorized data, which can be accessed through either our main platform or our custom designed CRM.

Candidates: With over 200,000 accurately categorized, relevant candidates from approximately 2,000 hand-picked law firms, you can quickly target the most qualified group of attorneys for your job search. Every one of our

candidates has a fully searchable bio and has been categorized by practice area and specialty by attorneys and legal search professionals.

Jobs: Our jobs database is packed with job listings from national and international law firms, and we provide real-time job updates via email alerts throughout the business day. As with our candidate profiles, an attorney or legal recruiting professional has accurately categorized each and every job in our database.

Advanced Analytics: We provide detailed market and law firm analytics with a wealth of information about law firms, lateral movements, law schools, and much more.

CRM/ATS: The first and only CRM/ATS designed exclusively for legal recruiters.

For more information or to schedule a demo, please feel free to visit our website at www.firmprospects.com or reach out to us at <u>demo@firmprospects.com</u>. CONTACT: Adam K. Oliver, Esq., President ● PHONE: 781-290-0101, ext 713 ● EMAIL: <u>aoliver@firmprospects.com</u>

GT GreenbergTraurig

Greenberg Traurig, LLP (GTLaw) has more than 2,000 attorneys in 38 offices in the United States, Latin America, Europe, Asia and the Middle East and is celebrating its 50th anniversary. One firm worldwide, GTLaw has been recognized for its philanthropic giving, was named the largest firm in the U.S. by *Law360* in 2017, and among the Top 20 on the 2016 *Am Law* Global 100. Web: www.gtlaw.com Twitter: @GT_Law.

CONTACT: Janet McKeegan, Director of Recruitment ● PHONE: (305) 579-0855 ● WEBSITE: www.gtlaw.com ● EMAIL: McKeeganJ@gtlaw.com

NALSC® 2018 SPONSORS Bronze Sponsors (continued):



Invenias is the world's fastest growing provider of software to the professional search and recruitment markets. With offices in San Francisco, New York City, UK, and Asia, Invenias serves over 800 customers and supports thousands of users logging on every

day in more than sixty countries. Firms of all sizes from sole proprietors to large multinational organizations are all moving to Invenias due to its user experience – seamlessly embedded within the Outlook environment. With Invenias, our clients deliver search assignments more effectively, build stronger relationships with their clients and candidates, and transform the profitability of their businesses.

CONTACT: For more information please call Ashton Moran ● PHONE: 1 (212) 404-2420 ● EMAIL: ashton.moran@invenias.com or visit ● WEBSITE: www.invenias.com

KIRKLAND & ELLIS LLP

"For more than 100 Kirkland has years, provided exceptional service to clients around the world in complex litigation, corporate and tax. intellectual property, restructuring and counseling matters. The

groundwork has been established for another century of superior legal work and client service."

"Kirkland's principal goals are to provide the highest quality legal services available anywhere; to be an instrumental part of each client's success; and to recruit, retain and advance the brightest legal talent. Our Firm seeks long - term, partnering relationships with clients, to the end of providing the best total solution to the client's legal needs."

CONTACT: For more information please call Andrea Johnson, Alumni Engagement and CareerLink Assistant ● PHONE: (312) 862-2794 ● EMAIL: Andrea.Johnson@Kirkland.com or visit WEBSITE: www.kirkland.com.



Kortivity is the world's **first cloud-based white labeled OEM** recruitment CRM that **re-imagines how technology powers and informs** all aspects of recruiting. Kortivity seamlessly brings into focus those activities that maximize revenue and

efficiency to get the best qualified candidates placed with your top revenue producing clients.

Kortivity is built from the ground-up leveraging the latest technologies by seasoned recruiters who were unsatisfied with the lack of integrated solutions the market currently provides. There is no other fully integrated recruitment management software on the market today that allows your sourcers, recruiters, account managers, clients, and management teams to all collaborate seamlessly with each other.

CONTACT: For more information please call Jason Burns, CEO ● PHONE: (512) 963-1287 ● EMAIL: <u>Jason@Kortivity.com</u> or visit WEBSITE: <u>www.kortivity.com</u>.

NALSC® 2018 SPONSORS Bronze Sponsors (continued):



LegallyLooking.com is your **only** source for complete listings of attorney biographies and the lateral attorney positions posted on hundreds of law firm and corporate web sites. Each web site is checked **daily** for attorney position updates and **weekly** for any changes to the biographies. All offices are

included, both nationally and internationally.

Attorney biographies and lateral attorney positions at law firms and corporations are covered by our five lists. All feature a fully searchable database. Your searches can be saved, with the option of receiving new results via email. In addition, attorney biographies and lateral attorney positions are cross-searchable, matching lateral job results based on biography searches and biography results based on lateral job searches.

LegallyLooking.com, is your comprehensive solution for attorney biographies and lateral attorney positions.

CONTACT: Byron M. Henderson ● PHONE: (212) 234-4460 ● WEBSITE: www.legallylooking.com ● EMAIL: admin@legallylooking.com

NALSC® 2018 SPONSORS Law Firm Honorary Sponsors:



"Akerman LLP is a leading transactions and trial law firm. We are known for our core strengths in middle market M&A, within the financial services and real estate industries, and for a diverse Latin America practice. With more than 600 lawyers and government affairs professionals and a network of 20 offices, Akerman is ranked among the top 100 law firms in the United States by The National Law Journal NLJ 350 (2014). Clients engage Akerman to help them

more confidently address their business challenges and opportunities across the U.S. and throughout the Americas."

"The Akerman team is recognized by U.S. News – Best Lawyers (2014) as one of the best law firms in the U.S. in 30 practice areas. The firm also is ranked among the top 50 Law firms for diversity in The American Lawyer's Diversity Scorecard (2014)."

CONTACT: Danielle T. Shannon, Director of Legal Recruiting ● PHONE: (212) 880-3889 ● WEBSITE: www.akerman.com ● EMAIL: danielle.shannon@akerman.com



"Bilzin Sumberg is a Florida-based firm with a local footprint, a national presence and a global perspective. Far from a typical law firm, we find ourselves operating as close and trusted advisors to clients in a variety of industries. Through experience, talent and a sophisticated understanding of complex legal and corporate

nuances, we help guide, protect and grow our clients' businesses. Our commitment runs deep—from recruiting top talent to solidifying long-term relationships to making an impact in our community—and our end goal remains steady: to provide the contacts, experience and resources our clients need to make their strategic vision a reality."

CONTACT: Jessica Buchsbaum, Director of Professional Development and Legal Recruiting

◆ PHONE: (305) 375-6151 ◆ WEBSITE: www.bilzin.com ◆ EMAIL: jbuchsbaum@bilzin.com



"Cadwalader, Wickersham & Taft LLP is a leading global advisor to financial institutions and corporations, offering innovative solutions to complex legal issues. Through our collaboration across offices and

departments, we offer a seamless network of legal professionals, working together to formulate comprehensive responses to client needs."

Year Founded: 1792

Attorneys: 400+ worldwide

CONTACT: Tara M. Conlon, Director of Legal Recruitment ● PHONE: (212) 993-2929 ● WEBSITE: www.cadwalader.com ● EMAIL: tara.conlon@cwt.com

crowell Moring was founded in 1979 by 53 lawyers who left a large national firm to begin a different kind of law firm. Since then, we've grown to approximately 500 lawyers in Washington, D.C., New York, San Francisco, Los Angeles, Orange County, London, and Brussels. And

we've created some impressive milestones along the way."

CONTACT: Rosemary Andress-Sanborn, Lateral Partner Recruiting Manager ● PHONE: (212) 223-4000 ● WEBSITE: www.crowell.com ● EMAIL: randress@crowell.com



"With more than 1,000 lawyers throughout the United States and Europe, Dechert is an international law firm with top-ranked, world-class practices. Clients call on us for our expertise in corporate and securities, complex litigation, finance and real estate, financial services and asset management, intellectual property, and tax."

CONTACT: Yedida Hiller, Lateral Recruiting Manager ● PHONE: (212) 641-5644 ● WEBSITE: www.dechert.com • EMAIL: yedida.hiller@dechert.com



"Duane Morris LLP, a law firm with more than 700 attorneys in offices across the Unites States and internationally, is asked by a broad array of clients to provide innovative solutions to today's legal and business challenges. With global practice areas

providing specialized advice in corporate and transactional matters, sophisticated litigation representation, a business reorganization and restructuring practice which customarily ranks among the top three in the U.S., a national employment & labor practice and a heavily decorated IP practice focused on patent and trademark litigation as well as portfolio management, and strong capabilities in real estate, health care and energy, Duane Morris is prepared to support the entire range of legal needs for both large and middlemarket clients. Recently, the firm was the subject of its second Harvard Business School case study titled Collaborating for Growth: Duane Morris in a Turbulent Legal Sector, which examines the firm's success in maintaining its collaborative culture despite economic pressures impacting the global legal industry, as well as the firm's continuing expansion into new markets. With Collaborating for Growth, Duane Morris is now the only law firm to have been the subject of two full-blown HBS strategic case studies. For more on the firm's innovative culture deeply committed to client service, please go to www.duanemorris.com."

CONTACT: Amee R. McKim, Director of Legal Recruitment ● PHONE: (215) 979-1279 ● WEBSITE: www.duanemorris.com • EMAIL: ARMcKim@duanemorris.com

GIBSON DUNN "Gibson Dunn is one of a handful of elite full-service global law firms. Renowned for its litigation practice – The American Lawyer named the firm to an unprecedented second term as the 2012 Litigation Department of the Year and acclaimed for its corporate work, the firm represents the world's leading corporations and financial institutions. Gibson Dunn is particularly well known for the many high-profile Supreme Court cases it has handled, including Citizens United and Dukes v. Wal-Mart, and its unique free-market approach to associate training. Founded in Los Angeles in 1890, Gibson Dunn has grown to include over 1,000 lawyers in 17 offices located in major cities throughout the United States, Europe, South America, the Middle East and Asia. In recognition of the firm's achievements, The American Lawyer repeatedly has named Gibson Dunn to its A-List of the nation's 20 elite firms."

CONTACT: Leslie R. Ripley, Chief Recruiting Officer ● PHONE: (213) 229-7273 ● WEBSITE: www.gibsondunn.com • EMAIL: LRipley@gibsondunn.com

Sandler

"Lowenstein Sandler is a leading national law firm, committed to helping our Lowenstein clients succeed. Our industry knowledge, entrepreneurial drive, and proven commitment to our communities delivers a different and better law firm experience to our clients.

At Lowenstein Sandler, we work harder than our competitors to understand our clients' businesses. We train our lawyers more intensely to respect and respond to clients' needs. We immerse ourselves more deeply in clients' industries, so that we can understand their world better. We are fearless, entrepreneurial, creative, trusted and passionate about serving our clients.

Every member of Lowenstein Sandler makes - and must deliver on - a commitment to his or her colleagues, clients and community.

Colleagues: Our people treat one another with mutual respect, reinforcing a supportive culture and maintaining a spirit of generous collaboration throughout the firm.

Clients: We extend that same spirit to our clients, continuously responding to their needs, and form relationships of mutual trust through which we craft relevant and innovative business solutions.

Community: We invest the same degree of energy and dedication to the communities where we live and work through our active, innovative pro bono program, our commitment to the public interest, and the spirit of volunteerism that drives our community service initiatives.

There's no better example of what sets us apart than our Lowenstein Center for the Public Interest. We take our pro bono commitment as seriously as the work of our most important clients. With our pro bono partners, we challenge unjust laws and score high-impact victories in matters involving immigration, education, housing, and civil rights, and we represent an array of clients who need counsel to protect their basic rights to shelter, safety, and subsistence. Our pro bono and public interest commitment is real and visceral.

If passion, dedication and service are among your top priorities, then we are the law firm for you."

CONTACT: Gary M. Wingens, Esq., Chairman and Managing Partner • PHONE: (212) 204-8687 • WEBSITE: www.lowenstein.com • EMAIL: gwingens@lowenstein.com



"Michelman & Robinson, LLP ("M&R") is a dynamic and growing national law firm with offices in California and New York. Our attorneys are experts in their respective industries and take a passionate and tenacious approach

toward client advocacy. Our clients include Fortune 500 corporations, financial institutions, high-tech and industrial enterprises, real-estate developers, government agencies, entrepreneurs in major and emerging industries, educational institutions and philanthropic institutions, as well as individuals, and small and mid-sized businesses. We have successfully handled thousands of transactions and our litigators are aggressive, seasoned and knowledgeable.

Our attorneys are gifted communicators who build relationships with each client in order to deliver firstrate legal solutions and personalized attention to every matter. M&R has the breadth to handle large, complex matters, while maintaining a culture that emphasizes collegiality and mutual respect. We stand out among our colleagues as a firm that serves our clients' immediate legal needs while creating strong, long-term relationships that support their ongoing business objectives."

CONTACT: Jeep Jensen, Chief Operating Officer ● PHONE: (310) 564-2670 ● WEBSITE: www.mrllp.com ● EMAIL: JJensen@mrllp.com



"It's Time for Mintz Levin!

Our attorneys are no-nonsense, get-to-the-root-of-the-problem kind of people. If there's a faster way to get there, we'll find it. It's our job to give you clear answers and sound solutions.

We focus on what matters to you — whether it's overcoming a legal challenge, taking your business to the next level, or having a trusted partner for ongoing legal advice. Think of us as an extension of your team with the legal know-how, connections, and industry experience to safeguard your interests.

It's also our job to make sure you are meeting the people you need to know. We have a network of some of the sharpest business leaders, money people, and legal minds on the planet. Our attorneys are always looking for ways to leverage our resources on clients' behalf.

We help you move your agenda forward and deal effectively and efficiently with obstacles that come between you and your goals. Responsive, aggressive problem-solving is a Mintz Levin hallmark and the foundation of the firm's success and growth since 1933.

Industry Focus

We immerse ourselves in our clients' industries. It's our job to advise you about what's ahead, what to watch out for, and where the new opportunities are. Our attorneys are encouraged to think like clients and understand their goals, the challenges they face, and the opportunities that drive them.

Mintz Levin serves clients of all sizes and at all stages of growth. We represent Fortune 500 companies, entrepreneurs, emerging growth and established companies, government agencies, and nonprofits. The firm brings attorneys from complementary practices and geographies to address the rapidly changing legal and regulatory environment of many industries."

CONTACT: Shannon Davis, Director of Legal Recruiting ● PHONE: (212) 692-6879 ● WEBSITE: www.mintz.com ● EMAIL: SDavis@mintz.com (continued on page 11)



"We see 21st century law as a tool to help shape our clients' futures.

Our focus is on knowing what is important to our clients now and next so we can foresee obstacles and opportunities in their space and smooth the way. We ensure they are equipped with winning legal strategies as they navigate the exciting and challenging times we live in.

Our ability to do this comes from these working principles:

- We're curious and extremely focused on understanding our clients' businesses and industries.
- We tap the collective intelligence of Nixon Peabody to deliver the best thinking and create value for our clients throughout the world.
- We lean forward into the future, together with our clients, to see and prepare for what's ahead.

Working together, we handle complex challenges in litigation, real estate, corporate law and intellectual property anywhere in the world."

Strength in numbers:

- 1,200 connections made through NP Capital Connector®
- 1 Chief Innovation Officer
- 80 Tier 1 U.S. News/Best Lawyers national and metropolitan practices
- 67 attorneys named a Chambers Leader in their field
- 100% rating on the HRC Corporate Equality Index
- 39,947 pro bono hours in 2014
- 700+ Attorneys

CONTACT: Tina B. Solis, Esq., Partner ● PHONE: (312) 977 - 4482 ● WEBSITE: www.nixonpeabody.com ● EMAIL: TBSolis@nixonpeabody.com



"Orrick is a leading global law firm with a particular focus on serving companies in the technology, energy and financial sectors. We are recognized worldwide for delivering the highest-quality, commercially-oriented legal advice and for our culture of innovation and collaboration.

Founded in San Francisco a century and a half ago, Orrick today is named by *Law360* as one of the "Global 20" leading firms. Our platform offers

clients a distinctive combination of local insight and global reach across 25 offices.

Orrick practices in five core areas: Corporate, Energy & Infrastructure, Finance, Intellectual Property and Litigation. Known for our work in the technology sector, we act for many of the world's top public companies as well as more than 1,200 start-ups. We also are recognized for working on the most innovative deals in the renewable energy and PPP markets. Our municipal bond practice consistently ranks No. 1 in the United States, and we offer top-tier structured and leveraged finance practices. *Financial Times* commended our intellectual property teams for securing two of the most innovative patent litigation wins of 2012. Our litigation teams represent a third of the *Fortune* 100 in resolving high-stakes matters involving a broad range of disciplines before trial and appellate courts and forums worldwide. In 2012, *The American Lawyer* named Orrick to its list of leading litigation departments for the second consecutive time and selected an Orrick partner as Litigator of the Year. All together, Orrick is recognized by *Chambers Global* for strengths across 43 transactional, litigation and regulatory practice areas in the United States, Asia and Europe.

Orrick also is known for innovation in the delivery of sophisticated legal services. We have revolutionized the law firm talent model to ensure we assign the right talent to the right task. Our Global Operations Center in Wheeling, West Virginia, is the longest standing and most successful legal and administrative insourcing center in our profession. We have pioneered the use of innovative pricing models. Selected by *Financial Times* among the most innovative U.S. law firms in 2011 and again in 2012, Orrick was cited for leadership in both legal advice *and* client service.

Collaboration—one of the firm's core values—defines our relationships with our clients, our people and our communities. This is evident in the way our lawyers partner with our clients' in-house teams, our approach to lawyer development, our efforts to enhance the diversity of our profession, and our commitment to pro bono and community responsibility."

WEBSITE: www.orrick.com; PHONE: (212) 506-5000

Reed Smith is a global relationship law firm with more than 1,700 lawyers in 27 offices throughout Europe, the Middle East, Asia and the United States. Founded in 1877, the firm represents leading international businesses, from FTSE 100 corporations to mid-market and emerging enterprises. Its lawyers provide litigation and other dispute resolution services in multi-jurisdictional and high-stake matters, deliver regulatory counsel, and execute the full range of strategic domestic and cross-border transactions. Reed Smith is a pre-eminent advisor to industries including financial services, life sciences, health care, advertising, entertainment and media, shipping and transport, energy and natural resources, real estate, manufacturing, technology and education."

CONTACT: Christine Tallon, New York Office Senior Manager of Legal Recruiting

PHONE: (212) 549 - 0319 • WEBSITE: www.reedsmith.com • EMAIL: ctallon@reedsmith.com • emailt: ctallon@reedsmith.com • emailt: ctallon@reedsmith.com • emailt: ctallon@reedsmith.com • emailto: ctallon@reedsmit



"At Seyfarth Shaw, we are leading the way to deliver legal services more effectively, more efficiently, more transparently.

Seyfarth Shaw LLP provides thoughtful, strategic, practical legal counsel to client companies and legal teams of all sizes. With more than 850 attorneys in the U.S., London, Shanghai, Melbourne and Sydney, we offer a national platform and an international gateway to serve your changing business and legal needs in litigation, employment, corporate, real estate and employee benefits.

Seyfarth attorneys are:

- Client-focused: A constant unrelenting focus on the needs of our clients.
- Forward-thinking: A commitment to excellence & to constantly seeking better ways to serve our clients.
- Innovative: An atmosphere that fosters creative and innovative thinking.

We have gained acclaim for our innovative SeyfarthLean client service model, which incorporates the core principles of Lean Six Sigma to the delivery of legal services, and we continue to develop new reporting and project management tools for greater transparency and collaboration with our clients.

Our efforts have contributed to our recognition by in-house counsel as 'Best of the Best' for client service within the 2015 BTI Consulting Group's Client Service A-Team and being named by the *Financial Times* U.S. Innovative Lawyers Report among the most innovative law firms.

Seyfarth Shaw. The difference is clear."

CONTACT: Kathren Davis, Legal Recruiting Manager-West Coast ● PHONE: (310) 201-1569 ● WEBSITE: www.seyfarth.com ● EMAIL: kdavis@seyfarth.com (continued on page 13)

SHEARMAN & STERLING LLP

"Shearman & Sterling has been advising many of the world's leading corporations and financial institutions, governments and governmental organizations for more than 140 years. The firm has approximately 850 lawyers in 20 offices around the world. Our lawyers come from some 80 countries, speak more than 60 languages and practice US, English, EU, French, German, Italian, Hong Kong, OHADA and Saudi law. We also practice Dubai International Financial Centre law and Abu Dhabi Global Market law.

We are committed to providing legal advice that is insightful and valuable to our clients, resulting in groundbreaking transactions in all major regions of the world including:

- Asia: We advised on the first Sino-foreign joint venture in China. More recently, we advised CGN
 Power on its US\$3.3 billion H Share IPO, one of Hong Kong's largest IPOs in recent years. We
 also represented Bank of Communications in its first-ever overseas acquisition.
- The Middle East: We participated in the first power project in the Middle East that included financing from Islamic banks and, also, in the largest oil and gas Islamic financing and, most recently, represented the project sponsor and project company of a major refinery just outside of Cairo, Egypt.
- Europe: We participated in the first US listing of a German company—Daimler Benz AG—on the New York Stock Exchange and remain front and center in transactions involving automobile manufacturers in Germany and with a broad range of companies across the continent.
- Latin America: We represented the first Brazilian company to register an IPO with the US Securities and Exchange Commission and, today, have played a lead role in many of the country's most significant IPOs to date, including Santander and VisaNet.
- North America: We advised on the creation of the dual class stock when Ford Motor Company went public more than 50 years ago and today remain the company's underwriters' counsel, advising on Ford's debt and equity offerings and restructuring during Ford's continued turnaround.

We have also advised on some of the world's most notable transactions and matters, representing: the Yukos shareholders in their \$100 billion compensation claim against Russia; Cadbury in its \$19.4 billion acquisition by Kraft; Panama Canal Authority in its \$5.7 billion canal refinancing plan; IntercontinentalExchange in its acquisition of The Clearing Corporation and formation of a credit default swap clearinghouse; The Dow Chemical Company in its acquisition of Rohm & Haas and sale of Morton International and its calcium chloride and Styron businesses; Suncor Energy in its \$15.8 billion merger with Petro-Canada; Brazilian conglomerate JBS in its acquisition of US poultry company Pilgrim's Pride through a bankruptcy proceeding; Société Générale in combination of its asset management operations with Crédit Agricole's; and Sterlite in its \$500 Million Convertible Bond Offering in India.

Together, our lawyers work across practices and jurisdictions to provide the highest quality legal services, bringing their collective experience to bear on the issues that clients face. For example, underpinning the quality of our work firmwide are our shared values.

We take pride in the successes of our clients and in our contributions to them."

CONTACT: David J. Beveridge, Esq., Global Managing Partner ● PHONE: (212) 848-7711 ●

WEBSITE: www.shearman.com



Vedder Price is a thriving, 300-lawyer firm with seven Vedder Price is a thriving, 300-lawyer firm with seven offices worldwide, including Chicago, New York, Washington, DC, London, San Francisco, Los Angeles

and Singapore. The firm offers a unique mix of finance, corporate, labor and employment, and litigation skills, including market-leading practices in global transportation finance, middle-market finance/M&A, executive compensation, employment class actions and more. Vedder Price has enduring relationships with marquee organizations, and many of the firm's clients have been with the firm since its founding in 1952. For more information, visit vedderprice.com.

CONTACT: Elise Rippe, Manager of Legal Recruiting • PHONE: (212) 407-6944

WEBSITE: www.vedderprice.com • EMAIL: erippe@vedderprice.com