NALSC[®] 2020 SPONSORS **Platinum Sponsors:**



ALM, an integrated media company, is a leading provider of specialized business news and information, focused primarily on the legal and commercial real estate sectors. ALM serves its customers through the quality of our content, Discover. Connect. Compete. ongoing product innovation, dedication to customer service and a commitment to providing

unique insight and analysis across these industries.

ALM's award-winning publications, events, and online properties anticipate and address the needs of our elite audience, delivering information and tools that allow our customers to succeed in today's rapidlychanging and demanding business environment.

In print, online and in person-ALM offers the highest quality information and resources to today's industry leaders. More information on ALM's businesses and services is available on the web at www.alm.com.

CONTACT: Adam Sklanka, Director of Inside Sales, Legal Media • **PHONE:** (212) 457-9540 EMAIL: ASklanka@alm.com • WEBSITE: www.alm.com

AWJOBS.CO offers a 10% advertising discount to our membership.

Lawjobs.com is a valued supporter of the National Association of Legal Search Consultants. Lawjobs.com sponsors many NALSC events and

CONTACT: Adam Sklanka, Director of Inside Sales, Legal Media • **PHONE:** (212) 457-9540 EMAIL: <u>ASklanka@alm.com</u> • WEBSITE: www.lawjobs.com

NALSC[®] 2020 SPONSORS Gold Sponsor:



"Kelley Drye & Warren LLP is an international law firm founded in 1836 with approximately 350 lawyers and other professionals practicing in New York, NY; Washington, DC; Los Angeles, CA; Chicago, IL; Stamford, CT; Parsippany, NJ; and Brussels, Belgium, additionally offering a full scope of legal service through our affiliate relationship with the Mumbai-based independent law firm, Fortitude Law Associates.

Kelley Drye helps clients reach their business goals by providing legal advice in more than 30 practice areas, delivered with efficiency, lean staffing, excellence in advocacy, early resolution of litigation and use of state-of-the-art technology.

For more than 170 years, Kelley Drye has provided legal counsel carefully connected to our client's strategies and has measured success by the real value we create. Although the practice of law has evolved with time, the value of outstanding client service – and Kelley Drye's commitment to providing it – have remained unchanged."

CONTACT: Suzanne Gralow, Director of Administration **EMAIL:** <u>sgralow@kelleydrye.com</u> • **PHONE:** (202) 342-8585 • **WEBSITE:** <u>www.kelleydrye.com</u> **CONTACT:** Stephanie Casker, Recruiting and Legal Personnel Manager **EMAIL:** <u>scasker@kelleydrye.com</u> • **PHONE:** (212) 808-7510 • **WEBSITE:** <u>www.kelleydrye.com</u>

NALSC[®] 2020 SPONSORS Silver Sponsors:

Chambers Associate gives law students and associates an unparalleled view into the working lives of lawyers at the nation's leading law firms. At every stage in a

lawyer's career we have the insight and analysis to help them make good decisions. We're the only US legal career guide to conduct in-depth telephone interviews with thousands of junior associates on the topics that matter to juniors, like the work they do day to day, the social life (if there is one), pro bono, diversity, how hard they work you, how much money you make, personal development, and much more. We grant our interviewees anonymity so they can speak to us honestly and truthfully. We also talk to firm chairs, managing partners and hiring partners to understand who and how they recruit from law school, and the directions their firms are headed.

CONTACT: Antony Cooke, Editor - Chambers Student Guides • EMAIL: <u>Antony.Cooke@chambers.com</u> **PHONE:** +44 (0)207 778 1676 • **WEBSITE:** www.chambers.com



"Rooted in a rich history — from the 1860s California Gold Rush to today's global technology era - Kilpatrick Townsend attorneys have been at the forefront of the legal profession, committed to the success of our clients and to the wellbeing of our communities.

In 1997, well-established firms Kilpatrick & Cody in Atlanta and Petree Stockton in Winston-Salem merged to form Kilpatrick Stockton. In 2011, Kilpatrick Stockton and Townsend and Townsend and Crew merged to form Kilpatrick Townsend & Stockton LLP, expanding our reach in technology and inextricably linking our history with the evolution of technology in the U.S. and around the world. From 2013 to 2017, the firm opened offices in Shanghai, Dallas, and Houston to better align with our clients' interests and market dynamics, while further solidifying our intellectual property, corporate, and litigation practices.

With an eye towards client service, innovation, and collaboration, for more than 150 years, we have stayed on the cutting edge of new developments affecting our clients' industries and business strategies, bringing solutions to legal and technical problems that the law could never have anticipated. As such, Kilpatrick Townsend has built a premier firm known globally for helping established and emerging entities successfully grow their businesses and become industry leaders."

CONTACT: Wade H. Hooper, Chief Strategic Growth Officer EMAIL: whooper@kilpatricktownsend.com • PHONE: (404) 532-6973 • WEBSITE: www.kilpatricktownsend.com

NALSC[®] 2020 SPONSORS Silver Sponsors (continued):



Recruiters need good, current data that communicates the story of each attorney. Our extensive history, weekly updates and impressive reporting features give our recruiters a boost when searching for opportunities and candidates. Leopard Solutions provides the most compelling and detailed information on law firms and attorneys with our innovative and intuitive suite of products. We update weekly to ensure relevancy and competitive edge.

Leopard's strategic data solutions are continuously aggregated and human-vetted to provide the most accurate, in-depth, and real-time insight into thousands of the top law firms and attorneys throughout the U.S. and globally. Our Firmscape product is still the number one tool for legal intelligence for recruiters and our data scientists are busy creating a new line of business development tools that recruiters can use to enhance their bottom line.

Established in 2002, Leopard Solutions is a proud WBE organization that has grown into one of the most recognized and trusted legal market data providers in the United States. Our high level of excellence and depth is unmatched in the industry.

With our family of products, you can measure, forecast, and assess the strengths and weaknesses of the market for financial success. Our products include:

- Leopard List. Our attorney database is updated by our proprietary algorithm and vetted by a team of data experts. With 3,400 firms in nearly 1,700 locations, Leopard List is designed to serve the needs of legal search and talent acquisition professionals.
- Leopard Firmscape. Market research and curated reports on U.S. and international law firms with the unique ability to drill down to the attorney level for a full 360°-overview of any firm.
- Leopard Job Search. With over 6,000 active jobs in nearly 900 firms and top corporations, Leopard Job Search is all you need for placement, business development, market research, and competitive intelligence
- Leopard In-House. Corporate counsel database consists of over 70,000 attorneys including corporate executive groups to connect you to the right people at the right time

Key product attributes include:

- Data enrichment project to add an additional 1,000 law firms before the end of 2020 to Leopard List and Firmscape
- Over 170 specialties and 20 practice areas
- Dynamic and easy-to-use search functions to create thousands of combinations with including tenure, JD year, memberships, associations, corporations, keywords, probability of move, and more
- View results in our classic grid or attorney profile view with the ability to add and remove photos, download and edit to Word or PDF formats
- Match candidates to jobs or jobs to candidates with just a click.

Leopard is committed to providing the highest quality data and service to all clients.

*NALSC members receive 10% off

CONTACT: Laura Leopard • PHONE: 800-718-8553 • WEBSITE: <u>www.leopardsolutions.com</u> • EMAIL: <u>info@leopardsolutions.com</u> (continued on page 5)

NALSC[®] 2020 SPONSORS **Bronze Sponsors:**



The Cluen Corporation is a leading provider of software solutions to the legal recruitment industry. Their flagship product Encore, is a comprehensive software solution that removes inefficiency from the recruiting process. Combining effortless

reporting, artificial intelligence and strength of intelligent design, Encore creates simple steps for impressive results and the technology enables a single site, multiple offices and remote users to simultaneously collaborate.

NALSC MEMBER PERKS

One month FREE for any new Encore for Legal OR EncoreOne customer OR 20% off any data conversion

CONTACT: For more information visit www.cluen.com, or Heidi Braun • PHONE: (212) 255-6659, extension 2 • **EMAIL:** HeidiB@cluen.com



"Ranked among the top 100 law firms in the country, Cozen O'Connor As more than 750 attorneys in 27 cities across two continents of connorm of the service firm with nationally recognized practices in litigation, business law, and government relations, and our attorneys have our diverse client list includes global Fortune 500 experience operating in all sectors of the economy. Our diverse client list includes global Fortune 500 companies, middle-market firms poised for growth, ambitious startups, and high-profile individuals.

In an industry built on talk, Cozen O'Connor has made its name by doing. We have built our firm one case, one victory at a time. Our attorneys have impeccable academic credentials and are able to combine intellectual rigor with practicality and efficiency. We provide sophisticated, business-minded advice aimed at one simple goal: getting the right result for our clients. No matter how complex, contentious, or critical the undertaking, we persevere until the job is done.

What you've built, we can defend. What you envision, we can help construct."

CONTACT: Jessica Alexander, Director of Strategic Expansion • **PHONE:** (215) 665-2137 • WEBSITE: <u>www.Cozen.com</u> • EMAIL: <u>JAlexander@Cozen.com</u>

CONTACT: Lori Rosenberg, Chair, Partner Recruitment and Integration • PHONE: (215) 665-4178 • WEBSITE: www.Cozen.com • EMAIL: LRosenberg@Cozen.com

NALSC[®] 2020 SPONSORS **Bronze Sponsors (continued):**



Firm Prospects is the first and only law firm intelligence platform designed by former top firm attorneys and legal search professionals that offers precisely targeted search results and unparalleled market intelligence.

SPECTS FIRM PR Whether searching for candidates or tracking trends in lateral movements, your results are only as good as the underlying data. That's why we've taken the time to develop a comprehensive and accurately categorized database, while also applying the latest technology to enhance our review process. As a result, we provide more targeted market intelligence to our customers.

In addition, we not only show trends based on historical data, but also apply a proprietary predictive analytics model that allows us to look prospectively to identify associates who are most likely to make a lateral move within a 6 to 12 month period.

In the end, finding the right candidate and retaining that individual is one of the most time consuming and costly challenges businesses face. Law firms are no exception. The Firm Prospects platform helps legal search firms to more efficiently target quality candidates to present to their law firm clients.

For more information or to schedule a demo, please feel free to visit our website at www.firmprospects.com or reach out to us at demo@firmprospects.com. CONTACT: Adam K. Oliver, Esq., President • PHONE: 781-290-0101, ext 713 • EMAIL: aoliver@firmprospects.com



"Growth. Performance. Managing risk. However you define it, success in today's global and digital age means addressing increasingly complex issues faster and more efficiently amid rapid change. Making the right decisions in this environment requires strategic counsel from an advisor who not only knows how laws are evolving in jurisdictions around the world, but also has a deep understanding of GOODWIN your particular industry. This is Goodwin.

We are a global 50 law firm with a history of working on groundbreaking matters, and an increasingly focused approach to working with clients in the financial, private equity, real estate, technology and life sciences industries. Our more than 1,000 corporate and litigation attorneys leverage their specific experience and assemble full-service teams to advise clients in these and adjacent industries.

It's not just what we do. It's why we do it — We strive to help you succeed, however you define success. You receive our best in every engagement – from an A-team roster focused on the matter at hand, to the collective know-how of highly collaborative attorneys in specialized practices across the firm. By helping you make the most of leveraging opportunities, protecting what's important, and clearing obstacles in your way, Goodwin is recognized as a leader in the markets we serve.

At Goodwin, we use law to enable our clients' success. When we partner with our clients to practice law, we do so not just with integrity, but with ingenuity, agility and ambition. And in so doing, we are able to make a powerful, positive and lasting impact."

CONTACT: Sabrina Lonergan, Director of Lateral Partner Recruiting • PHONE: (415) 733-6127 • WEBSITE: www.GoodwinLaw.com • EMAIL: SLonergan@GoodwinLaw.com

NALSC[®] 2020 SPONSORS **Bronze Sponsors (continued):**



goulston & Storrs' attorneys practice law with deep expertise, wide diligence and inspiring camaraderie. Founded in 1900, we are an Am Law 200 firm with a Goulston & Storrs' attorneys practice law with deep national platform and diverse client base that is

supported by offices in Boston, New York, and DC. With over 200 attorneys, our firm is recognized as a real estate powerhouse with leading-edge corporate, finance, litigation, private client and trust practices.

Our dedication to superior client service through a team-centered approach has resulted in Goulston & Storrs being recognized for excellence by Chambers USA, BTI's A-Team for Client Service, Best Lawyers in America and other leading industry rankings.

Discover the Top Ten Reasons to join Goulston & Storrs and the countless ways we enjoy working together at https://www.goulstonstorrs.com/.

CONTACT: Karen Kupetz, Senior Director of Legal Recruiting • PHONE: 212 878 5049 • EMAIL: kkupetz@goulstonstorrs.com • WEBSITE: https://www.goulstonstorrs.com/



Greenberg Traurig, LLP (GTLaw) has more than GT GreenbergTraurig 2,200 attorneys in 41 offices in the United States, Latin America, Europe, Asia and the Middle East. One firm worldwide, GTLaw has been recognized for

its philanthropic giving, was named the largest firm in the U.S. by Law360 in 2017, and among the Top 20 on the 2016 Am Law Global 100. Web: www.gtlaw.com Twitter: @GT Law.

CONTACT: Tracy Newirth, Director of Senior Talent Acquisition • **PHONE:** (212) 801-9200 • WEBSITE: www.gtlaw.com • EMAIL: NewirthT@gtlaw.com



CareerLink is Kirkland Ellis' award-winning program that provides attorneys alumni our talented and with comprehensive career support and job search assistance.

Partnering with You

We can help you fill your legal in-house positions with the best candidates, and you can help our attorneys and alumni take the next steps in their careers.

Working with CareerLink is complimentary, benefits include:

- Have your legal in-house positions posted to our alumni job board.
- Coordinate with CareerLink Coaches to determine the best talent for your positions. •
- Source credentialed and highly-trained candidates.

CONTACT: For more information please call Andrea Johnson, CareerLink Coordinator PHONE: (312) 862-2794 • EMAIL: andrea.johnson@kirkland.com or visit WEBSITE: www.kirkland.com.

(continued on page 8)

<u>NALSC[®] 2020 SPONSORS</u> Bronze Sponsors (continued):



LegallyLooking.com is your **only** source for complete listings of attorney biographies and the lateral attorney positions posted on hundreds of law firm and corporate web sites. Each web site is checked **daily** for attorney position updates and **weekly** for any changes to the biographies. All offices are

included, both nationally and internationally.

Attorney biographies and lateral attorney positions at law firms and corporations are covered by our five lists. All feature a fully searchable database. Your searches can be saved, with the option of receiving new results via email. In addition, attorney biographies and lateral attorney positions are cross-searchable, matching lateral job results based on biography searches and biography results based on lateral job searches.

LegallyLooking.com, is your comprehensive solution for attorney biographies and lateral attorney positions.

CONTACT: Byron M. Henderson • **PHONE:** (212) 234-4460 • **WEBSITE:** <u>www.legallylooking.com</u> • **EMAIL:** <u>admin@legallylooking.com</u>



"It's Time for Mintz Levin!

Our attorneys are no-nonsense, get-to-the-root-of-theproblem kind of people. If there's a faster way to get there, we'll find it. It's our job to give you clear answers and sound solutions.

We focus on what matters to you — whether it's overcoming a legal challenge, taking your business to the next level, or having a trusted partner for ongoing legal advice. Think of us as an extension of your team with the legal know-how, connections, and industry experience to safeguard your interests.

It's also our job to make sure you are meeting the people you need to know. We have a network of some of the sharpest business leaders, money people, and legal minds on the planet. Our attorneys are always looking for ways to leverage our resources on clients' behalf.

We help you move your agenda forward and deal effectively and efficiently with obstacles that come between you and your goals. Responsive, aggressive problem-solving is a Mintz Levin hallmark and the foundation of the firm's success and growth since 1933.

Industry Focus

We immerse ourselves in our clients' industries. It's our job to advise you about what's ahead, what to watch out for, and where the new opportunities are. Our attorneys are encouraged to think like clients and understand their goals, the challenges they face, and the opportunities that drive them.

Mintz Levin serves clients of all sizes and at all stages of growth. We represent Fortune 500 companies, entrepreneurs, emerging growth and established companies, government agencies, and nonprofits. The firm brings attorneys from complementary practices and geographies to address the rapidly changing legal and regulatory environment of many industries."

CONTACTS: Shannon Davis, Director of Legal Recruiting • **PHONE:** 212-692-6879 • **EMAIL:** <u>SDavis@mintz.com</u> • **WEBSITE:** <u>www.mintz.com</u>

NALSC[®] 2020 SPONSORS Bronze Sponsors (continued):

"At Seyfarth Shaw, we are leading the way to deliver legal services more effectively, more efficiently, more transparently.

Seyfarth Shaw LLP provides thoughtful, strategic, practical legal counsel to client companies and legal teams of all sizes. With more than 850 attorneys in the U.S., London, Shanghai, Melbourne and Sydney, we offer a national platform and an international gateway to serve your changing business and legal needs in litigation, employment, corporate, real estate and employee benefits.

Seyfarth attorneys are:

<u>SEYFAR</u>

- Client-focused: A constant unrelenting focus on the needs of our clients.
- Forward-thinking: A commitment to excellence & to constantly seeking better ways to serve our clients.
- Innovative: An atmosphere that fosters creative and innovative thinking.

We have gained acclaim for our innovative SeyfarthLean client service model, which incorporates the core principles of Lean Six Sigma to the delivery of legal services, and we continue to develop new reporting and project management tools for greater transparency and collaboration with our clients.

Our efforts have contributed to our recognition by in-house counsel as 'Best of the Best' for client service within the 2015 BTI Consulting Group's Client Service A-Team and being named by the *Financial Times* U.S. Innovative Lawyers Report among the most innovative law firms.

Seyfarth Shaw. The difference is clear."

CONTACT: Lindsay Callantine, National Director of Legal Recruiting • **PHONE:** (212) 218-5264 **WEBSITE:** <u>www.seyfarth.com</u> • **EMAIL:** <u>lcallantine@seyfarth.com</u>

NALSC® 2020 SPONSORS Law Firm Honorary Sponsors:



"Akerman LLP is a leading transactions and trial law firm. We are known for our core strengths in middle market M&A, within the financial services and real estate industries, and for a diverse Latin America practice. With more than 600 lawyers and government affairs professionals and a network of 20 offices, Akerman is ranked among the top 100 law firms in the United States by The National Law Journal NLJ 350 (2014). Clients engage Akerman to help them

more confidently address their business challenges and opportunities across the U.S. and throughout the Americas."

"The Akerman team is recognized by U.S. News – Best Lawyers (2014) as one of the best law firms in the U.S. in 30 practice areas. The firm also is ranked among the top 50 Law firms for diversity in The American Lawyer's Diversity Scorecard (2014)."

CONTACT: Danielle T. Shannon, Dir. of Legal Recruiting • PHONE: (212) 880-3889 • WEBSITE: www.akerman.com • EMAIL: danielle.shannon@akerman.com

Baker Market disruption is an accepted reality for busilities, definition of the second se

As the original global law firm, we bring the right talent to every client issue, regardless of where the client is. We partner with our clients to deliver solutions in the world's largest economies as well as newly opening markets.

We are global citizens, industry savvy, diverse and have a thirst for innovation. Our strength is our ability to adopt a new type of thinking and use cutting-edge legal technologies to help clients overcome the challenges of competing in today's new world economic order.

We are The New Lawyers. We are Baker McKenzie."

CONTACT: Kristina Gajewicz, Director of Recruiting, Americas • **PHONE:** (312) 861-1470 **EMAIL:** Kristina.gajewicz@bakermckenzie.com • **WEBSITE:** www.bakermckenzie.com



"Bilzin Sumberg is a Florida-based firm with a local footprint, a national presence and a global perspective. Far from a typical law firm, we find ourselves operating as close and trusted advisors to clients in a variety of industries. Through experience, talent and a sophisticated understanding of complex legal and corporate

nuances, we help guide, protect and grow our clients' businesses. Our commitment runs deep-from recruiting top talent to solidifying long-term relationships to making an impact in our community-and our end goal remains steady: to provide the contacts, experience and resources our clients need to make their strategic vision a reality."

CONTACT: Jessica Buchsbaum, Chief Legal Talent Officer • **PHONE:** (305) 375-6151 • **WEBSITE:** www.bilzin.com • EMAIL: jbuchsbaum@bilzin.com

(continued on page 11)

"Throw out the old paradigm. In fact, throw out the word paradigm - and anything else tired, trite, sluggish or slow. Powered by over 250 lawyers in key financial centers, including New York, London, Paris, Boston, California, and Washington, DC, Brown Rudnick is a law firm designed for speed and performance.

Our advice is practical and business-driven – not abstract or opaque. And our progressive operating model takes collaboration to a new level – benefiting like-minded clients who want muscular, integrated service, timely delivered.

From major corporate restructurings, class actions and cross-border mergers, to exotic asset-class securitizations and the front lines of global climate initiatives, we are committed to your business and passionate about results. Look to us for:

- A strategic portfolio of premier Corporate, Litigation, Corporate Restructuring and Capital Markets legal
 practices
- Dedicated client service based on a comprehensive understanding of client needs and objectives
- A client mix ranging from start-up and emerging growth businesses, to national, global and Fortune 500 business leaders
- Integrated public policy advice and advocacy at key domestic political centers
- A unique law firm model that eliminates internal politics & supports inter-office, inter-practice & international collaboration
- Community leadership through a focused, influential Center for the Public Interest"

CONTACT: Molly Childs, Manager of Legal Recruitment • **PHONE:** (617) 856-8349 • **WEBSITE:** <u>www.brownrudnick.com</u> • **EMAIL:** <u>mchilds@brownrudnick.com</u>



"Cadwalader, Wickersham & Taft LLP is a leading global advisor to financial institutions and corporations, offering innovative solutions to complex legal issues. Through our collaboration across offices and

departments, we offer a seamless network of legal professionals, working together to formulate comprehensive responses to client needs."

Year Founded: 1792 Attorneys: 400+ worldwide

CONTACT: Tara M. Conlon, Director of Legal Recruitment • **PHONE:** (212) 993-2929 • **WEBSITE:** <u>www.cadwalader.com</u> • **EMAIL:** <u>tara.conlon@cwt.com</u>

Crowell & Moring was founded in 1979 by 53 lawyers who left a large national firm to begin a different kind of law firm. Since then, we've grown to approximately 500 lawyers in Washington, D.C., New York, San Francisco, Los Angeles, Orange County, London, and Brussels. And we've created some impressive milestones along the way."

CONTACT: Rosemary Andress-Sanborn, Lateral Partner Recruiting Manager • **PHONE:** (212) 223-4000 • **WEBSITE:** <u>www.crowell.com</u> • **EMAIL:** <u>randress@crowell.com</u>

Dechert is a global specialist law firm with a deep bench of experts Dechert focused on sectors with the greatest complexities and highest regulatory demands. We deliver practical commercial insight and judgment to our clients' most important matters. Nothing stands in P the way of giving clients the best of the firm's entrepreneurial energy

and seamless collaboration in a way that is distinctively Dechert. With 27 offices around the world, clients can call on us for our expertise in corporate and securities, complex litigation, finance and real estate, financial services and asset management, intellectual property, and tax,

CONTACT: Marelys Sosa, Lateral Recruiting Manager • **PHONE:** (212) 649-8793 • **WEBSITE:** www.dechert.com • EMAIL: marelys.sosa@dechert.com

<u>Duane</u>Morris[®]

"Duane Morris LLP, a law firm with more than 700 attorneys in offices across the Unites States and internationally, is asked by a broad array of clients to provide innovative solutions to today's legal and business challenges. With global practice areas

providing specialized advice in corporate and transactional matters, sophisticated litigation representation, a business reorganization and restructuring practice which customarily ranks among the top three in the U.S., a national employment & labor practice and a heavily decorated IP practice focused on patent and trademark litigation as well as portfolio management, and strong capabilities in real estate, health care and energy, Duane Morris is prepared to support the entire range of legal needs for both large and middlemarket clients. Recently, the firm was the subject of its second Harvard Business School case study titled Collaborating for Growth: Duane Morris in a Turbulent Legal Sector, which examines the firm's success in maintaining its collaborative culture despite economic pressures impacting the global legal industry, as well as the firm's continuing expansion into new markets. With Collaborating for Growth, Duane Morris is now the only law firm to have been the subject of two full-blown HBS strategic case studies. For more on the firm's innovative culture deeply committed to client service, please go to www.duanemorris.com."

CONTACT: Amee R. McKim, Director of Legal Recruitment • PHONE: (215) 979-1279 • WEBSITE: www.duanemorris.com • EMAIL: <u>ARMcKim@duanemorris.com</u>

Sykema is distinguished by our cost-effective and collaborative partnerships with our clients. We deliver practical, results-oriented counsel earning accolades from clients nationwide for our efforts on their behalf in the courtroom and in the boardroom.

We are focused on delivering outstanding results and we strive, at every level, to develop relationships with our clients built on trust and mutual respect. Unparalleled client service is at the heart of our approach to the practice of law. That focus has been a cornerstone of our success for the past 85 years. We hire the best and the brightest talents and instill in all a commitment to our clients' satisfaction and the achievement of their business and legal goals. Dykema and its practitioners are regularly recognized as industry leaders by corporate board members, preeminent legal referral sources, leading industry publications and peers.

We serve clients around the world from our strategically situated offices in Michigan, Illinois, Washington, D.C., Texas, California, and Minnesota. Through our practice management structure and our focused Industry Groups, we know and understand the industries in which our clients compete, from Automotive to Energy, from Hospitality and Gaming to Financial Institutions. Bottom line, we are attuned to the latest industry trends that affect our clients' businesses, enabling us to provide counsel that is comprehensive, insightful and cost-effective."

CONTACT: Mary Beth Walsh, Director of Lateral Recruiting • **PHONE:** (312) 627-2103 • **WEBSITE:** www.dykema.com • **EMAIL:** MBWalsh@dykema.com (continued on page 13)

GIBSON DUNN "Gibson Dunn is one of a handful of elite full-service global law firms. Renowned for its litigation practice – The American Lawyer named the firm to an unprecedented second term as the 2012 Litigation Department of the Year and acclaimed for its corporate work, the firm represents the world's leading corporations and financial institutions. Gibson Dunn is particularly well known for the many high-profile Supreme Court cases it has handled, including Citizens United and Dukes v. Wal-Mart, and its unique free-market approach to associate training. Founded in Los Angeles in 1890, Gibson Dunn has grown to include over 1,000 lawyers in 17 offices located in major cities throughout the United States, Europe, South America, the Middle East and Asia. In recognition of the firm's achievements, The American Lawyer repeatedly has named Gibson Dunn to its A-List of the nation's 20 elite firms."

CONTACT: John O'Hara, Chief Recruiting Officer • **PHONE:** (213) 229-7393 • **WEBSITE:** <u>www.gibsondunn.com</u> • **EMAIL:** <u>JOhara@gibsondunn.com</u>

Hogan Lovells

Change is happening faster than ever, and to stay ahead, you need to anticipate what's next. Legal challenges come from all directions. We understand and work together with you to solve the toughest legal issues in major industries and commercial centers around the world. Whether you're expanding into new markets, considering capital from new sources, or dealing with increasingly complex regulation or disputes, we can help. Whether change brings opportunity, risk, or disruption, be ready by working with Hogan Lovells.

Straight talking. Understanding and solving the problem before it becomes one. Delivering clear and practical advice that gets your job done. Hogan Lovells offers extensive experience and insights gained from working in some of the world's most complex legal environments and markets for corporations, financial institutions, and governments. We help you identify and mitigate risk and make the most of opportunities. Our 2,500 lawyers on six continents provide practical legal solutions wherever your work takes you.

A fast-changing and inter-connected world requires fresh thinking combined with proven experience. That's what we provide. Progress starts with ideas. And while imagination helps at every level, our legal solutions are aligned with your business strategy. Our experience in cross-border and emerging economies gives us the market perspective to be your global partner. We believe that when knowledge travels, opportunities arise.

Our team has a wide range of backgrounds. Diversity of backgrounds and experience delivers a broader perspective. Perspectives which ultimately make for more rounded thinking and better answers for you.

Giving back to communities and society is fundamental to good business. And, it's part of our core. We are advocates of justice, equality, and opportunity. Everyone at Hogan Lovells is asked to volunteer at least 25 hours a year as part of their normal work duties. Around the world, our people are making a difference through pro bono activities, community investment, and social justice.

CONTACT: Christine Whitehead, Partner Recruitment and Integration Manager, Americas • PHONE: (202) 637-5600 • WEBSITE: <u>www.hoganlovells.com</u>

K&L GATES

K&L Gates is one of the largest law firms in the world with over 40 offices and nearly 2,000 lawyers located across five continents. Our broad platform provides clients with local market knowledge and access to both national and

international capabilities. Our fully-integrated environment combined with robust multidisciplinary practice areas and in-depth industry experience, means our clients can confidently turn to us to guide them through the legal challenges inherent in the ever-changing international landscape.

In addition to specific recognitions of the firm's partners, practices, offices, and markets, our recent firmwide recognitions include:

• Named among the top three firms — out of more than 14,000 ranked — for most national first-tier rankings in the 2019 U.S. News-Best Lawyers "Best Law Firms" survey. For a ninth consecutive year, we were also among the top 10 for most regional first-tier rankings and combined regional and national first-tier rankings, with our full rankings including 42 national first-tier rankings and 129 first-tier marks across 16 state and metropolitan areas in 59 different practice groups.

• Recognized as one of the world's top law firm brands in the BTI Brand Elite 2019: Client Perceptions of the Best-Branded Law Firms.

• Awarded a 2019 Gold Standard Certification by the Women in Law Empowerment Forum (WILEF) for an eighth time for demonstrating high levels of women as firm partners and leaders.

• Named a "Top Performer" and "Compass Award winner" by the Leadership Council on Legal Diversity (LCLD) for the fourth consecutive year in 2018. The designation recognizes active LCLD member corporations and law firms who have dedicated the most time and energy to participating in LCLD programs and supported its mission of creating a more inclusive legal profession.

CONTACT: Melissa Peters, Esq., Senior Manager of Lateral Recruiting • PHONE: (973) 848-4120 • WEBSITE: <u>www.klgates.com</u> • EMAIL: <u>melissa.peters@klgates.com</u>



accelerates, digital transformation continues to alter the paradigms of business. Now, more than ever, our clients need lawyers who enable them to see beyond the next turn — and help them innovate, grow and evolve.

"It is an exciting time to be in the legal industry. As the rate of change in our society

At Loeb & Loeb, this is what we do every day.

We represent a wide range of organizations, as well as high net worth individuals and families. We help these clients identify opportunities, expand into new markets, launch innovative products and services, protect their assets, resolve disputes, and connect with audiences in new ways. We know our clients' businesses and understand their personal objectives. And we have tremendous multidisciplinary knowhow in today's technology and mobility trends, which continue to transcend all industries.

As a multiservice law firm with more than 400 lawyers across eight offices in the United States and Asia, we have you covered."

CONTACT: Paul G. Giangola, Director, Legal Talent Management • PHONE: (212) 407-4164 • WEBSITE: <u>www.loeb.com</u> • EMAIL: <u>pgiangola@loeb.com</u>



"Lowenstein Sandler is a leading national law firm, committed to helping our clients succeed. Our industry knowledge, entrepreneurial drive, and proven commitment to our communities delivers a different and better law firm experience to our clients.

At Lowenstein Sandler, we work harder than our competitors to understand our clients' businesses. We train our lawyers more intensely to respect and respond to clients' needs. We immerse ourselves more deeply in clients' industries, so that we can understand their world better. We are fearless, entrepreneurial, creative, trusted and passionate about serving our clients.

Every member of Lowenstein Sandler makes – and must deliver on – a commitment to his or her colleagues, clients and community.

Colleagues: Our people treat one another with mutual respect, reinforcing a supportive culture and maintaining a spirit of generous collaboration throughout the firm.

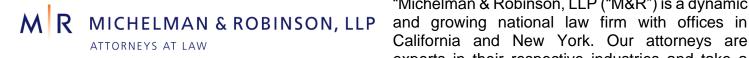
Clients: We extend that same spirit to our clients, continuously responding to their needs, and form relationships of mutual trust through which we craft relevant and innovative business solutions.

Community: We invest the same degree of energy and dedication to the communities where we live and work through our active, innovative pro bono program, our commitment to the public interest, and the spirit of volunteerism that drives our community service initiatives.

There's no better example of what sets us apart than our Lowenstein Center for the Public Interest. We take our pro bono commitment as seriously as the work of our most important clients. With our pro bono partners, we challenge unjust laws and score high-impact victories in matters involving immigration, education, housing, and civil rights, and we represent an array of clients who need counsel to protect their basic rights to shelter, safety, and subsistence. Our pro bono and public interest commitment is real and visceral.

If passion, dedication and service are among your top priorities, then we are the law firm for you."

CONTACT: Gary M. Wingens, Esq., Chairman and Managing Partner PHONE: (212) 204-8687 • WEBSITE: www.lowenstein.com • EMAIL: gwingens@lowenstein.com



"Michelman & Robinson, LLP ("M&R") is a dynamic California and New York. Our attorneys are experts in their respective industries and take a

passionate and tenacious approach toward client advocacy. Our clients include Fortune 500 corporations, financial institutions, high-tech and industrial enterprises, real-estate developers, government agencies, entrepreneurs in major and emerging industries, educational institutions and philanthropic institutions, as well as individuals, and small and mid-sized businesses. We have successfully handled thousands of transactions and our litigators are aggressive, seasoned and knowledgeable.

Our attorneys are gifted communicators who build relationships with each client in order to deliver firstrate legal solutions and personalized attention to every matter. M&R has the breadth to handle large, complex matters, while maintaining a culture that emphasizes collegiality and mutual respect. We stand out among our colleagues as a firm that serves our clients' immediate legal needs while creating strong, long-term relationships that support their ongoing business objectives."

CONTACT: Jeep Jensen, Chief Operating Officer • PHONE: (310) 564-2670 • WEBSITE: www.mrllp.com • EMAIL: JJensen@mrllp.com

 $\frac{MORRISON}{FOERSTER}$ "We strive to be an extremely well-balanced law firm, providing a broad range of services. We are leaders in each of the areas in which we practice. These include litigation, financial services, intellectual property and technology, and transactional work, such as corporate, capital markets and real estate finance representations.

We believe that the kind of intelligence that clients look for when they seek us out for intellectual property advice, or for a bet-the-company case, is actually quite similar to that exhibited by our lawyers who come up with novel financial products for our financial services clients. Creative thinking, and a passion for practical solutions, inform all our work. Learn about our practices."

CONTACT: Lauren Galluzzo, Attorney Recruiting Manager • **PHONE:** (973) 479-1482 **WEBSITE:** <u>www.mofo.com</u> • **EMAIL:** <u>LGalluzzo@mofo.com</u>



"We see 21st century law as a tool to help shape our clients' futures.

Our focus is on knowing what is important to our clients now and next so we can foresee obstacles and opportunities in their space and smooth the way. We ensure they are equipped with winning legal strategies as they navigate the exciting and challenging times we live in.

Our ability to do this comes from these working principles:

- We're curious and extremely focused on understanding our clients' businesses and industries.
- We tap the collective intelligence of Nixon Peabody to deliver the best thinking and create value for our clients throughout the world.
- We lean forward into the future, together with our clients, to see and prepare for what's ahead.

Working together, we handle complex challenges in litigation, real estate, corporate law and intellectual property anywhere in the world."

Strength in numbers:

- 1,200 connections made through NP Capital Connector®
- 1 Chief Innovation Officer
- 80 Tier 1 U.S. News/Best Lawyers national and metropolitan practices
- 67 attorneys named a Chambers Leader in their field
- 100% rating on the HRC Corporate Equality Index
- 39,947 pro bono hours in 2014
- 700+ Attorneys

CONTACT: Tina B. Solis, Esq., Partner • **PHONE:** (312) 977 - 4482 **WEBSITE:** <u>www.nixonpeabody.com</u> • **EMAIL:** <u>TBSolis@nixonpeabody.com</u>

orrick

"Orrick is a leading global law firm with a particular focus on serving companies in the technology, energy and financial sectors. We are recognized worldwide for delivering the highest-quality, commerciallyoriented legal advice and for our culture of innovation and collaboration.

Founded in San Francisco a century and a half ago, Orrick today is named by Law360 as one of the "Global 20" leading firms. Our platform offers clients a distinctive combination of local insight and global reach across 25 offices.

Orrick practices in five core areas: Corporate, Energy & Infrastructure, Finance, Intellectual Property and Litigation. Known for our work in the technology sector, we act for many of the world's top public companies as well as more than 1,200 start-ups. We also are recognized for working on the most innovative deals in the renewable energy and PPP markets. Our municipal bond practice consistently ranks No. 1 in the United States, and we offer top-tier structured and leveraged finance practices. Financial Times commended our intellectual property teams for securing two of the most innovative patent litigation wins of 2012. Our litigation teams represent a third of the Fortune 100 in resolving high-stakes matters involving a broad range of disciplines before trial and appellate courts and forums worldwide. In 2012, The American Lawyer named Orrick to its list of leading litigation departments for the second consecutive time and selected an Orrick partner as Litigator of the Year. All together, Orrick is recognized by Chambers Global for strengths across 43 transactional, litigation and regulatory practice areas in the United States, Asia and Europe.

Orrick also is known for innovation in the delivery of sophisticated legal services. We have revolutionized the law firm talent model to ensure we assign the right talent to the right task. Our Global Operations Center in Wheeling, West Virginia, is the longest standing and most successful legal and administrative insourcing center in our profession. We have pioneered the use of innovative pricing models. Selected by Financial Times among the most innovative U.S. law firms in 2011 and again in 2012, Orrick was cited for leadership in both legal advice and client service.

Collaboration—one of the firm's core values—defines our relationships with our clients, our people and our communities. This is evident in the way our lawyers partner with our clients' in-house teams, our approach to lawyer development, our efforts to enhance the diversity of our profession, and our commitment to pro bono and community responsibility."

CONTACT: Kit Whaley, Recruiting Manager • **PHONE:** (212) 506-5000 • **WEBSITE:** www.orrick.com EMAIL: ktumas@orrick.com

"Perkins Coie is a leading international law firm that is known Perkins Cole is a leading international law firm that is known for providing high value, strategic solutions and extraordinary client service on matters vital to our clients' success. With more

than 1,000 lawyers in offices across the United States and in Beijing, Shanghai and Taipei, we provide a full array of corporate, commercial litigation, intellectual property and regulatory legal advice to a broad range of clients, including many of the world's most innovative companies and industry leaders as well as public and not-for-profit organizations."

CONTACT: Rachel Mayerson, Senior Manager of Lateral Recruitment • PHONE: (212) 261-6895 WEBSITE: www.perkinscoie.com • EMAIL: rmayerson@perkinscoie.com



Pillsbury is a firm of forward-thinking lawyers collaborating seamlessly across disciplines to discover innovative solutions for our clients. A keen industry focus helps us understand our clients' concerns and proactively resolve their issues. Pillsbury clients operate in today's most dynamic industries including technology and media, energy and natural resources, financial services, real estate and el leisure and hospitality.

construction, and travel, leisure and hospitality.

To better serve our clients, we structure our practices to address the full spectrum of business and legal issues they face. We make a significant and sustained investment in monitoring the industries in which they compete. We not only attend the same industry events, but are presenters and speakers. As a result, we commence every client matter already well informed of the industry trends that influence strategy and planning.

CONTACT: Charles Curtis, Firmwide Director of Attorney Recruiting • **PHONE:** (213) 488-7361 **WEBSITE:** <u>www.pillsburylaw.com</u> • **EMAIL:** <u>charles.curtis@pillsburylaw.com</u>

Reed Smith is a global relationship law firm with more than 1,700 lawyers in 27 offices throughout Europe, the Middle East, Asia and the United States. Founded in 1877, the firm represents leading international businesses, from FTSE 100 corporations to mid-market and emerging enterprises. Its lawyers provide litigation and other dispute resolution services in multi-jurisdictional and high-stake matters, deliver regulatory counsel, and execute the full range of strategic domestic and cross-border transactions. Reed Smith is a pre-eminent advisor to industries including financial services, life sciences, health care, advertising, entertainment and media, shipping and transport, energy and natural resources, real estate, manufacturing, technology and education."

CONTACT: Christine Tallon, New York Office Senior Manager of Legal Recruiting **PHONE:** (212) 549 - 0319 • **WEBSITE:** <u>www.reedsmith.com</u> • **EMAIL:** <u>ctallon@reed smith.com</u>

"Shearman & Sterling has been advising many of the world's leading corporations and financial institutions, governments and governmental organizations for more than 140 years. The firm has approximately 850 lawyers in 20 offices around the world. Our lawyers come from some 80

SHEARMAN & STERLING lawyers in 20 offices around the world. Our lawyers come from some 80 countries, speak more than 60 languages and practice US, English, EU, French, German, Italian, Hong Kong, OHADA and Saudi law. We also practice Dubai International Financial Centre law and Abu Dhabi Global Market law.

We are committed to providing legal advice that is insightful and valuable to our clients, resulting in groundbreaking transactions in all major regions of the world including:

- Asia: We advised on the first Sino-foreign joint venture in China. More recently, we advised CGN Power on its US\$3.3 billion H Share IPO, one of Hong Kong's largest IPOs in recent years. We also represented Bank of Communications in its first-ever overseas acquisition.
- The Middle East: We participated in the first power project in the Middle East that included financing from Islamic banks and, also, in the largest oil and gas Islamic financing and, most recently, represented the project sponsor and project company of a major refinery just outside of Cairo, Egypt. *(continued on page 19)*

Shearman & Sterling (continued from page 16)

- Europe: We participated in the first US listing of a German company—Daimler Benz AG—on the New York Stock Exchange and remain front and center in transactions involving automobile manufacturers in Germany and with a broad range of companies across the continent.
- Latin America: We represented the first Brazilian company to register an IPO with the US Securities and Exchange Commission and, today, have played a lead role in many of the country's most significant IPOs to date, including Santander and VisaNet.
- North America: We advised on the creation of the dual class stock when Ford Motor Company went public more than 50 years ago and today remain the company's underwriters' counsel, advising on Ford's debt and equity offerings and restructuring during Ford's continued turnaround.

We have also advised on some of the world's most notable transactions and matters, representing: the Yukos shareholders in their \$100 billion compensation claim against Russia; Cadbury in its \$19.4 billion acquisition by Kraft; Panama Canal Authority in its \$5.7 billion canal refinancing plan; IntercontinentalExchange in its acquisition of The Clearing Corporation and formation of a credit default swap clearinghouse; The Dow Chemical Company in its acquisition of Rohm & Haas and sale of Morton

International and its calcium chloride and Styron businesses; Suncor Energy in its \$15.8 billion merger with Petro-Canada; Brazilian conglomerate JBS in its acquisition of US poultry company Pilgrim's Pride through a bankruptcy proceeding; Société Générale in combination of its asset management operations with Crédit Agricole's; and Sterlite in its \$500 Million Convertible Bond Offering in India.

Together, our lawyers work across practices and jurisdictions to provide the highest quality legal services, bringing their collective experience to bear on the issues that clients face. For example, underpinning the quality of our work firmwide are our shared values.

We take pride in the successes of our clients and in our contributions to them."

CONTACT: David J.Beveridge, Esq., Senior Partner • PHONE: (212) 848-7711 • WEBSITE: www.shearman.com

Sheppard Mullin Sheppard Mullin is a full service Global 100 firm handling corporate and technology matters, high stakes litigation and complex financial transactions. From our 16 offices in North America, Europe and Asia, we offer global solutions to our clients around the world, providing seamless representation in multiple jurisdictions.

Our attorneys take the time to understand not only the legal needs of our clients but also their business objectives. Our legal and business acumen, value for fees incurred, commitment to client service, and adherence to the highest ethical standards combine to set Sheppard Mullin apart. We welcome the opportunity to meet with clients to discuss value as they define it and to find solutions that work. At Sheppard Mullin, we put clients first.

Our clients include 50 of the Fortune 100 companies. Our ability to attract the world's most dynamic companies is supported by a truly diverse practice, which includes specific expertise in:

- Antitrust and Competition
- Corporate
- Entertainment, Technology and Advertising
- Finance
- Financial Restructuring & Insolvency
- Government Contracts, Investigations & International Trade
- Intellectual Property
- Labor & Employment
- Litigation
- Real Estate, Land Use, Natural Resources & Environment
- Tax, Employee Benefits & Estate Planning

Sheppard Mullin (continued from page 17)

We recognize that our clients are often looking for specific industry expertise that spans multiple practice areas. Accordingly we have formed roughly 30 industry-specific teams in industries ranging from Aerospace & Defense to Transportation.

Of the many recognitions and rankings our firm receives, we are most proud of the fact that in June 2018, Law360 ranked Sheppard Mullin fourth among large firms as one of the best law firms for minority attorneys. Many law firms claim to have a democratic, transparent and collegial culture – at Sheppard Mullin, we deliver on that promise.

CONTACT: Christina Jurado, Manager of Lateral Recruiting & Integration • PHONE: (212) 896-0622 WEBSITE: <u>www.sheppardmullin.com</u> • EMAIL: <u>cjurado@sheppardmullin.com</u>

STROOCK

"Above all else, we at Stroock are firmly committed to helping our clients achieve great success in their business.

We are a team of transactional, regulatory, and litigation lawyers who work with some of the world's most prominent organizations, delivering practical, results-oriented guidance and finding the most creative and effective solutions to our clients' matters. We work with leading financial institutions, multinational corporations, investment funds and entrepreneurs in the U.S. and abroad out of four offices — New York, Los Angeles, Miami and Washington, D.C.

For more than 140 years, we have demonstrated our commitment to our clients, with integrity, excellence and loyalty. We look forward to working with you.

Jeffrey R. Keitelman and Alan M. Klinger, Co-Managing Partners

Our commitment

As our clients face ever-increasing challenges in their industries, we are driven to help them grow their business and manage risks with the agility and creativity demanded by today's global marketplace.

In all of our matters and cases, every member of our team makes a commitment to:

* Put our clients first. We strive to help our clients reach their most important business goals, solve their toughest legal problems and win their significant litigations.

* Achieve superior results. We work as a team across offices and practices to deliver innovative, businessoriented solutions to our clients. And we each take responsibility for growing our business and building a strong reputation for our firm.

* Foster a unified and positive culture. We cultivate empowerment, openness and camaraderie, with a commitment to diversity and a focus on nurturing talent and developing leaders. This ensures that we each bring our all to every client matter, and also makes Stroock a great place to build a rewarding career. * Live our core values. We embrace and bring to life our values of integrity, determination, creativity.

* Live our core values. We embrace and bring to life our values of integrity, determination, creat effectiveness and community."

CONTACT: Regina M. Robbins, Assistant Director of Talent Acquisition • **PHONE:** (212) 806-1282 WEBSITE: <u>www.stroock.com</u> • **EMAIL:** <u>rrobbins@stroock.com</u>

CONTACT: Victoria Campbell, Senior Recruiting Coordinator • **PHONE:** (212) 806-5400 WEBSITE: <u>www.stroock.com</u> • **EMAIL:** <u>vcampbell@stroock.com</u>

(continued on page 21)



"White & Case is a truly global law firm, uniquely positioned to help our clients achieve their ambitions in today's G20 world.

As a pioneering international law firm, our cross-border experience and diverse team of local, US and English-qualified lawyers consistently deliver results for our clients.

In both established and emerging markets, our lawyers are integral,

long-standing members of the community, giving our clients insights into the local business environment alongside our experience in multiple jurisdictions.

We work with some of the world's most respected and well-established banks and businesses, as well as start-up visionaries, governments and state-owned entities."

PHONE: (212) 819-8200 WEBSITE: <u>www.whitecase.com</u>